



May 25, 2011

Scott LeBlanc
President
Atlantic Association of Planning Technicians

Re: ESRI Canada Training Discount for AAPT Members

ESRI Canada is pleased to offer a special training discount of 10% to members in good standing of the Atlantic Association Planning Technicians (AAPT). Provided below are the particulars:

1. The discount is applicable only to Instructor Lead training courses offered in Atlantic training facilities and Instructor Lead Virtual training courses offered over the Internet by ESRI Canada Limited.
2. This discount cannot be used in conjunction with any other training promotions that ESRI Canada Limited may have in effect at time of course registration.
3. This offer may be revoked at any time by ESRI Canada giving AAPT 30 day's written notice.
4. In order to receive the discount, AAPT members must cite promotion code **AAPTPROMO11** when registering for the course. If registering online then this code should be entered into the **Comments** field on the registration form. If registering by phone or some other means the promotion code must be referenced at time of registration.
5. AAPT will need to provide ESRI Canada a list of members in good standing on a yearly basis for eligibility verification.

ESRI Canada is please to support the Atlantic Association of Planning Technicians by providing this added value to members of the association.

Sincerely,

Eric L. Melanson
Director, Atlantic Region
ESRI Canada Limited.